

UtahRealEstate.com seeks a CEO to lead its organization to the next level. The successful candidate will report to the Board of Directors and lead a staff of office and software professionals.

UtahRealEstate.com is the Wasatch Front Regional Multiple Listing Service connecting Utah Real Estate professionals and their clients with value-added real estate transactional data. Software is developed in house, including its industry-leading consumer website and mobile applications, making the suite of offerings unique in the industry.

UtahRealEstate.com provides property information and services to more than 11,000 REALTORS® and millions of consumers. UtahRealEstate.com also operates a rental website counterpart PropertyPond.com, and owns space at the Salt Lake REALTOR® Campus, part of which it leases to tenants. It's the premier provider of real estate sales, rental, and technology solutions for REALTORS® in Utah. It's a well operating company looking for a CEO who can work well with people, as he or she will oversee a staff, interact with thousands of REALTORS®, work closely with the state REALTOR® association and also with three local REALTOR® associations who are the primary shareholders of the company. UtahRealEstate.com considers itself a technology company and provides MLS services; and it is not mandatory that the CEO be a programmer or have extensive programming experience.

Some of the roles and priorities of the CEO are as follows:

- Reports to the Board of Directors and Shareholders and implements a broad range of business strategies using technology, policy and industry trends
- Works with the Board to establish long-range goals, strategies, plans and policies
- Oversees all the departments in the company including, accounting, human resources, legal, licensing and contract enforcement, compliance and business development
- Maintains knowledge of the MLS industry, identifies and evaluates emerging industry issues
- Represents the MLS on the national stage with leading industry organizations (COVE, CMLS, RESO)
- Along with the Board plans, develops, organizes, and implements the MLS's vision, mission and overall direction
- Oversees building management and leasing.
- Oversees operating budget
- Maintains and manages a staff of highly motivated employees
- Manages the diverse needs of various stakeholders, including REALTOR® associations, Brokers and Consumers.
- Manages media campaign to increase consumer awareness and traffic to UtahRealEstate.com
- Creates relationships between the MLS, NAR, local Real Estate Boards, brokerages, other MLS's

- Acts as an advocate, both nationally and locally, for issues relevant to the MLS, its services and members
- Manages software projects to achieve Board goals, on time, on budget and on requirement; using a team of 10 on-site software engineers, 8 off-site software engineers in the Philippines
- Oversees continued development of technical projects

Qualifications

- Entrepreneurial thinker who is customer focused and goal driven
- Successful track record of managing projects and motivating staff and team members
- Appropriate education and experience for this position (MBA/JD/Graduate Degrees a plus)
- Takes advantage of opportunities
- A self-starter and team player.
- Knowledge in human services, finance and personnel
- Interpersonal skills to make formal, persuasive presentations to groups
- Displays integrity, model behavior, develops people, and builds teams
- Technology fluent, intelligent and perceptive
- Uses technology to develop business improvements

Please forward your cover letter, resume, and job history (with salary requirements) to UtahRealEstate@SearchUtah247.com or call 801-207-1706.